

**Summary of Consolidated Financial Results**  
**For the Year Ended March 31, 2024**  
**(Based on Japanese GAAP)**

May 10, 2024

Company name: KYOKUYO CO., LTD.  
 Stock exchange listing: Tokyo Stock Exchange  
 Stock code: 1301 URL <https://www.kyokuyo.co.jp/en/>

(Yen in millions, rounded down)

**1. Consolidated Financial Results for the Year Ended March 31, 2024 (April 1, 2023- March 31, 2024)**

**(1) Consolidated Result of Operations (cumulative)**

(% figures denote year-on-year change)

	Net Sales		Operating Profit		Ordinary Profit		Profit attributable to owners of parent	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Year Ended March 31, 2024	261,604	-3.9	8,806	8.6	8,856	8.2	5,936	2.7
Year Ended March 31, 2023	272,167	7.3	8,105	26.8	8,182	18.5	5,782	24.8

(Note) Comprehensive Income : The year ended March 31, 2024 ¥8,498million (43.6%)  
 The year ended March 31, 2023 ¥5,916 million (92.4%)

	Profit per Share	Diluted Profit Per Share	Profit to Shareholder's Equity ratio	Ordinary Profit to Total Assets ratio	Operating Profit to Net Sales ratio
	Yen	Yen	%	%	%
Year Ended March 31, 2024	548.61	—	11.1	5.8	3.4
Year Ended March 31, 2023	539.10	—	12.8	5.9	3.0

(Reference) Share of profit of entities accounted for using equity method: The year ended March 31, 2024 ¥-3million  
 The year ended March 31, 2023 ¥21million

**(2) Consolidated Financial Position**

	Total Assets	Net Assets	Equity Ratio	Net Assets per share
	Million yen	Million yen	%	Yen
As at March 31, 2024	160,720	58,860	36.7	4,965.39
As at March 31, 2023	146,301	46,966	32.5	4,436.27

(Reference) Shareholders' Equity : As at March 31, 2024 ¥58,976million  
 As at March 31, 2023 ¥47,541 million

**(3) Consolidated Cash Flow**

	From Operating Activities	From Investing Activities	From Financing Activities	Cash and Equivalents, end of period
	Million yen	Million yen	Million Yen	Million Yen
Year Ended March 31, 2024	-1,721	-5,707	8,524	8,452
Year Ended March 31, 2023	-6,243	-2,338	9,011	7,042

## 2. Dividends

	Dividend per share					Total Dividend	Payout Ratio (consolidated)	Ratio of Total Amount of dividends to Net Assets (consolidated)
	1st Quarter	2nd Quarter	3rd Quarter	Year End	Total			
Year Ended March 31, 2023	Yen —	Yen —	Yen —	Yen 100.00	Yen 100.00	Million Yen 1,076	% 18.5	% 2.4
Year Ended March 31, 2024	—	—	—	100.00	100.00	1,191	18.2	2.1
Year Ending March 31,2025 (Forecast)	—	—	—	110.00	110.00		18.7	

## 3. Forecast for the Year Ending March 31, 2025 (April 1, 2024 - March 31, 2025)

(% figures denote change from the previous fiscal year)

	Net sales		Operating Profit		Ordinary Profit		Profit attributable to owners of parent		Profit Per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
Year Ending March 31, 2025	300,000	14.7	10,000	13.6	10,000	12.9	7,000	17.9	589.35

### \* Notes

(1) Major changes among subsidiaries (changes in specified subsidiaries affecting the scope of consolidation) during the period under review: Yes

New: 1 (Company name) Ocean's Kitchen Property Management LLC Excluded: — (Company name)

(2) Changes in accounting principles and accounting estimates, retrospective restatements:

(i) Changes due to revisions in accounting standards, etc.: None

(ii) Changes other than (i): None

(iii) Changes in accounting estimates: None

(iv) Retrospective restatements: None

(3) Number of shares issued (common shares)

(i) Number of shares issued at the end of the period (including treasury shares)

As at March 31,2024	12,078,283	As at March 31,2023	10,928,283
As at March 31,2024	200,775	As at March 31,2023	211,655
As at March 31,2024	10,820,638	As at March 31,2023	10,726,305

(ii) Number of treasury shares at the end of the period

(iii) Average number of shares during the period

(Reference) Summary of Non-consolidated Financial Results

Non-consolidated Financial Results for the Year Ended March 31,2024(April 1,2023 - March 31,2024)

(1) Non-consolidated (% figures denote year-on-year change)

	Net Sales		Operating Profit		Ordinary Profit		Profit	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Year Ended March 31,2024	234,757	-5.8	7,215	19.8	7,315	21.8	4,878	19.4
Year Ended March 31,2023	249,142	7.0	6,024	14.1	6,007	5.7	4,084	19.4

	Profit per Share	Diluted Profit Per Share
	Yen	Yen
Year Ended March 31,2024	450.83	—
Year Ended March 31,2023	380.81	—

(2)Non-consolidated Financial position

	Total Assets	Net Assets	Equity Ratio	Net Assets per share
	Million yen	Million yen	%	Yen
As at March 31, 2024	135,925	44,235	32.5	3,724.34
As at March 31, 2023	123,161	35,403	28.7	3,303.64

(Reference) Shareholders' Equity : As at March 31,2024 ¥44,235million

As at March 31,2023 ¥35,403million

\* The summary of financial results is not subject to audits.

\*Explanation about the appropriate use of the forecasts of financial results, and other noteworthy matters.

The projections and other statements with respect to the future included in this material are based on currently available information and certain assumptions that are judged reasonable by the Company. Please be advised that the Company does not guarantee in any way the achievement of the projections and other goals in this material and that cases may occur where the actual results and other situations differ materially from the projections due to various factors.

**Consolidated Financial Statements**  
Consolidated Balance Sheets

(Million yen)

	As at March 31,2023	As at March 31,2024
<b>Assets</b>		
<b>Current assets</b>		
Cash and deposits	7,050	8,452
Notes and accounts receivable - trade	33,079	34,677
Merchandise and finished goods	52,620	59,308
Work in process	3,840	4,521
Raw materials and supplies	7,425	6,507
Other	10,196	10,840
Allowance for doubtful accounts	(9)	(10)
<b>Total current assets</b>	<b>114,202</b>	<b>124,297</b>
<b>Non-current assets</b>		
<b>Property, plant and equipment</b>		
Buildings and structures, net	7,057	8,857
Machinery, equipment and vehicles, net	3,853	3,771
Vessels, net	3,069	2,560
Land	3,910	5,246
Leased assets, net	304	263
Construction in progress	335	449
Other, net	382	520
<b>Total property, plant and equipment</b>	<b>18,912</b>	<b>21,670</b>
<b>Intangible assets</b>		
Leased assets	0	0
Other	347	887
<b>Total intangible assets</b>	<b>348</b>	<b>887</b>
<b>Investments and other assets</b>		
Investment securities	10,134	11,744
Deferred tax assets	1,454	568
Other	2,845	3,147
Allowance for doubtful accounts	(1,597)	(1,596)
<b>Total investments and other assets</b>	<b>12,837</b>	<b>13,864</b>
<b>Total non-current assets</b>	<b>32,098</b>	<b>36,422</b>
<b>Total assets</b>	<b>146,301</b>	<b>160,720</b>

(Million yen)

	As at March 31,2023	As at March 31,2024
<b>Liabilities</b>		
Current liabilities		
Notes and accounts payable - trade	8,563	8,417
Short-term borrowings	23,783	30,340
Commercial papers	15,000	15,000
Lease liabilities	148	138
Income taxes payable	2,091	1,058
Provision for bonuses	1,009	1,056
Provision for bonuses for directors (and other officers)	12	7
Accounts payable - other	8,261	7,811
Other	6,079	6,828
Total current liabilities	64,950	70,659
Non-current liabilities		
Long-term borrowings	29,816	28,975
Lease liabilities	223	170
Deferred tax liabilities	—	931
Provision for special repairs	73	31
Provision for loss on litigation	214	244
Provision for share awards	—	0
Provision for share awards for directors (and other officers)	126	125
Retirement benefit liability	3,909	701
Asset retirement obligations	16	16
Long-term accounts payable - other	1	—
Other	0	0
Total non-current liabilities	34,383	31,200
Total liabilities	99,334	101,859
<b>Net assets</b>		
Shareholders' equity		
Share capital	5,664	7,527
Capital surplus	1,330	3,193
Retained earnings	37,317	42,176
Treasury shares	(575)	(543)
Total shareholders' equity	43,736	52,354
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	3,704	4,842
Deferred gains or losses on hedges	(72)	97
Foreign currency translation adjustment	470	861
Remeasurements of defined benefit plans	(296)	820
Total accumulated other comprehensive income	3,805	6,622
Non-controlling interests	(575)	(115)
Total net assets	46,966	58,860
Total liabilities and net assets	146,301	160,720

Consolidated Statements of Income and Comprehensive Income  
Consolidated Statements of Income

(Million yen)

	Year ended March 31, 2023	Year ended March 31, 2024
Net sales	272,167	261,604
Cost of sales	241,139	228,213
Gross profit	31,027	33,390
Selling, general and administrative expenses		
Selling expenses	15,551	16,323
General and administrative expenses	7,370	8,260
Total selling, general and administrative expenses	22,921	24,584
Operating profit	8,105	8,806
Non-operating income		
Interest income	2	5
Dividend income	167	201
Foreign exchange gains	40	188
Insurance claim income	217	125
Subsidy income	132	86
Share of profit of entities accounted for using equity method	21	—
Other	219	185
Total non-operating income	801	791
Non-operating expenses		
Interest expenses	504	585
Share of loss of entities accounted for using equity method	—	3
Provision for loss on litigation	10	11
Provision of allowance for doubtful accounts	—	(0)
Other	210	142
Total non-operating expenses	724	741
Ordinary profit	8,182	8,856
Extraordinary income		
Gain on disposal of non-current assets	308	2
Gain on revision of retirement benefit plan	—	1,717
Settlement income	—	143
Insurance claim income	45	111
National subsidies and other subsidies income	—	11
Gain on sale of investment securities	—	8
Total extraordinary income	353	1,994
Extraordinary losses		
Loss on disposal of non-current assets	11	23
Impairment losses	29	119
Loss on disaster	41	1,570
Loss on liquidation of subsidiaries and associates	—	529
Loss on tax purpose reduction entry of non-current assets	—	11
Loss on valuation of investment securities	40	1
Settlement money	10	—
Other	—	38
Total extraordinary losses	132	2,295
Profit before income taxes	8,403	8,555
Income taxes - current	2,973	2,172
Income taxes - deferred	(309)	748
Total income taxes	2,664	2,920
Profit	5,738	5,634
Profit (loss) attributable to :		
Owners of parent	5,782	5,936
Non-controlling interests	(43)	(302)

## Consolidated Statements of Comprehensive Income

(Million yen)

	Year ended March 31, 2023	Year ended March 31, 2024
<b>Other comprehensive income</b>		
Valuation difference on available-for-sale securities	469	1,138
Deferred gains or losses on hedges	(415)	169
Foreign currency translation adjustment	182	438
Remeasurements of defined benefit plans, net of tax	(59)	1,117
Total other comprehensive income	177	2,863
<b>Comprehensive income</b>	<b>5,916</b>	<b>8,498</b>
Comprehensive income attributable to :		
Owners of parent	5,955	8,753
Non-controlling interests	(39)	(254)

Consolidated Statements of Changes in Net Assets  
For the fiscal year ended March 31,2023

(Million yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at March 31,2022	5,664	1,330	32,507	(429)	39,072
Changes during period					
Issuance of new shares					—
Dividends of surplus			(972)		(972)
Profit attributable to owners of parent			5,782		5,782
Purchase of treasury shares				(150)	(150)
Disposal of treasury shares				4	4
Net changes in items other than shareholders' equity					
Total changes during period	—	—	4,809	(145)	4,663
Balance at March 31,2023	5,664	1,330	37,317	(575)	43,736

	Accumulated other comprehensive income					Non-controlling interests	Total net assets
	Valuation difference on available-for-sale securities	Deferred gains or losses on hedges	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income		
Balance at March 31,2022	3,234	343	292	(237)	3,632	(530)	42,174
Changes during period							
Issuance of new shares							—
Dividends of surplus							(972)
Profit attributable to owners of parent							5,782
Purchase of treasury shares							(150)
Disposal of treasury shares							4
Net changes in items other than shareholders' equity	469	(415)	178	(59)	172	(44)	128
Total changes during period	469	(415)	178	(59)	172	(44)	4,791
Balance at March 31,2023	3,704	(72)	470	(296)	3,805	(575)	46,966



Consolidated Statements of Changes in Net Assets  
For the fiscal year ended March 31, 2024

(Million yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at March 31, 2023	5,664	1,330	37,317	(575)	43,736
Changes during period					
Issuance of new shares	1,863	1,863			3,726
Dividends of surplus			(1,076)		(1,076)
Profit attributable to owners of parent			5,936		5,936
Purchase of treasury shares				(0)	(0)
Disposal of treasury shares				31	31
Net changes in items other than shareholders' equity					
Total changes during period	1,863	1,863	4,859	31	8,617
Balance at March 31, 2024	7,527	3,193	42,176	(543)	52,354

	Accumulated other comprehensive income					Non-controlling interests	Total net assets
	Valuation difference on available-for-sale securities	Deferred gains or losses on hedges	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income		
Balance at March 31, 2023	3,704	(72)	470	(296)	3,805	(575)	46,966
Changes during period							
Issuance of new shares							3,726
Dividends of surplus							(1,076)
Profit attributable to owners of parent							5,936
Purchase of treasury shares							(0)
Disposal of treasury shares							31
Net changes in items other than shareholders' equity	1,138	169	390	1,117	2,816	459	3,276
Total changes during period	1,138	169	390	1,117	2,816	459	11,894
Balance at March 31, 2024	4,842	97	861	820	6,622	(115)	58,860

## Consolidated Statements of Cash Flows

(Million yen)

	Year ended March 31, 2023	Year ended March 31, 2024
<b>Cash flows from operating activities</b>		
Profit before income taxes	8,403	8,555
Depreciation	2,264	2,427
Impairment losses	29	119
Increase (decrease) in allowance for doubtful accounts	(0)	(0)
Increase (decrease) in provision for bonuses	(35)	47
Increase (decrease) in provision for bonuses for directors (and other officers)	3	(5)
Increase (decrease) in retirement benefit liability	174	117
Increase (decrease) in provision for share awards	—	0
Increase (decrease) in provision for share awards for directors (and other officers)	28	24
Increase (decrease) in provision for special repairs	(45)	(42)
Increase (decrease) in provision for loss on litigation	10	11
Interest and dividend income	(169)	(206)
Interest expenses	504	585
Insurance claim income	(45)	(111)
Loss (gain) on liquidation of subsidiaries and associates	—	529
Loss (gain) on valuation of investment securities	40	1
Loss (gain) on sale of investment securities	—	(8)
Loss (gain) on disposal of non-current assets	(296)	21
Loss on tax purpose reduction entry of non-current assets	—	11
National subsidies and other subsidies income	—	(11)
Loss on disaster	41	1,570
Settlement money	10	—
Settlement income	—	(143)
Gain on revision of retirement benefit plan	—	(1,717)
Decrease (increase) in trade receivables	(3,987)	(1,281)
Decrease (increase) in other receivables	(759)	207
Decrease (increase) in inventories	(8,938)	(8,055)
Decrease (increase) in other investments	169	(255)
Increase (decrease) in trade payables	(1,672)	(498)
Increase (decrease) in other payables	338	101
Other, net	(34)	(35)
Sub total	(3,966)	1,959
Interest and dividends received	171	211
Interest paid	(508)	(588)
Payments associated with disaster loss	(26)	(82)
Settlement money paid	(10)	—
Settlement received	—	143
Proceeds from insurance income	45	111
National subsidies and other subsidies received	—	11
Income taxes paid	(1,948)	(3,487)
Net cash used in operating activities	(6,243)	(1,721)
<b>Cash flows from investing activities</b>		
Net decrease (increase) in time deposits	(2)	7
Purchase of non-current assets	(2,299)	(5,336)
Proceeds from sale of non-current assets	337	3
Purchase of investment securities	(208)	(16)
Proceeds from sale of investment securities	—	28
Loan advances	(123)	(59)
Proceeds from collection of loans receivable	4	44
Other, net	(46)	(379)
Net cash used in investing activities	(2,338)	(5,707)

(Million yen)

	Year ended March 31, 2023	Year ended March 31, 2024
<b>Cash flows from financing activities</b>		
Net increase (decrease) in short-term borrowings	12,246	3,913
Proceeds from long-term borrowings	6,416	5,456
Repayments of long-term borrowings	(8,388)	(4,082)
Proceeds from issuance of shares	—	3,726
Proceeds from share issuance to non-controlling shareholders	—	725
Decrease (increase) in treasury shares	(149)	7
Dividends paid	(972)	(1,076)
Repayments of lease liabilities	(135)	(135)
Other, net	(5)	(10)
Net cash provided by financing activities	9,011	8,524
Effect of exchange rate change on cash and cash equivalents	73	314
Net increase (decrease) in cash and cash equivalents	502	1,409
Cash and cash equivalents at beginning of the year	6,539	7,042
Cash and cash equivalents at end of the year	7,042	8,452